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CHINA CIRCUIT

A Look at the Future of Tech in Xi's China

President Xi Jinping has got at least five more years, so what is likely to happen to the country's booming tech industry?



A facial-recognition system is set up on the street to prevent pedestrians from running red light in Shenyang, northeast China's Liaoning Province, Sept. 21. The face of the person who ran the red light will show on the LED screen. PHOTO:



Ву

Li Yuan Updated Oct. 26, 2017 6:35 a.m. ET

While Xi Jinping was ascending to the pinnacle of power in China the past five years, the Chinese internet industry was coming of age.

In October 2012, a month before Mr. Xi took office, e-commerce power Alibaba Group Holding Ltd. BABA +0.34% ▲ was two years away from listing on the New York Stock Exchange. Nearly all apps were free because few were willing to pay. The most popular social media platform was Weibo, a Twitter-like service that became an agenda-setting discussion forum.

Now Alibaba and messaging-and-gaming giant Tencent Holdings Ltd. rank with Amazon.com Inc. and Facebook Inc. among the top 10 most valuable tech companies in the world. Chinese surpassed Americans as the biggest spenders on mobile apps in 2016. With more than half of its 751 million online users having paid for products and services on their phones, China leads the world in mobile payment penetration and transactions.

Alongside this blossoming, Mr. Xi has imposed severe clampdowns on online dissent and foreign content. Regulations have raised punishments for spreading rumors and made group chat leaders responsible for everything said. Weibo's big-name influencers have been silenced by intimidation and arrests. Censorship technology has grown more potent.

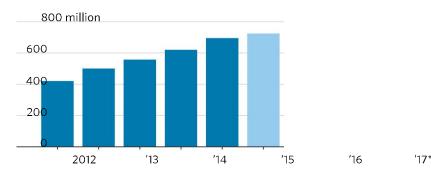
Chinese now talk of an "intranet," a network that's large and vibrant inside China but increasingly separate from the rest of the World Wide Web.

With the just-concluded Communist Party congress having handed Mr. Xi unrivaled authority, what will the internet look like in his second five-year term? How will he balance his penchant for control while preserving the internet as an engine of growth

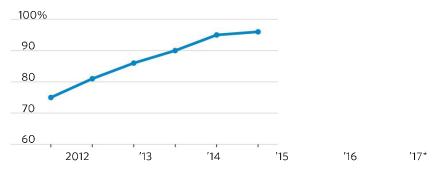
To the Limit

China's mobile internet has boomed, though growth in numbers of users is slowing and most people online access the internet by mobile phone.

Mobile internet user



Mobile internet penetration rate†



*As of June †Percentage of online population accessing internet via mobile device Source: China Internet Network Information Center

and innovation?

Here are five likely developments.

A more-imposing Great Firewall

Trend lines on access to the wider internet are looking unfavorable. Advances in cloud computing and artificial intelligence will make censorship infrastructure, often called the Great Firewall, more formidable, giving censors the ability to screen network activities in crushing detail and track people's digital footprints.

Circumvention software, known as virtual private networks, or VPNs, have been under constant assault. A new regulation outlaws all but government-approved VPNs, giving Beijing another way to monitor data flows.

Content regulation goes way beyond concerns about politics. Now even entertainment blogs are severely censored. Online fiction writers are told not to write about any body part below the neck.

Behind the Great Firewall, the boom times go on

The key to the Chinese internet's success is that it isn't only about censorship. The ability of Chinese internet companies to provide well-designed, sharply executed products and services has made China a mobile internet leader.

Mr. Xi, in a speech last year about the internet, said that Chinese tech companies should continue to innovate and that the industry's growth is key to the nation's economy and security.

While growth of online users is plateauing, demand for online products and services is robust. Younger Chinese basically live on their phones. New markets are waiting to be

tapped in smaller cities, the countryside and developing markets such as India and Southeast Asia.

Tech companies must prove themselves to Mr. Xi

Chinese internet companies collect a gold mine of personal data. Some industry executives say that trove, combined with low public concerns about privacy, are propelling China's development of artificial intelligence past the rest of the world. The government wants to mine that data too, to enhance its management of the large, buoyant society, but it lacks the expertise big tech firms have.

Cooperation is already under way on facial recognition. China leads the world in deploying the technology. Those companies are working with police and other government agencies to identify lawbreakers and to build systems that include information on unpaid fines, online comments and other behavior to track a person's "social credit."

The bigger the tech firms, the greater the accommodation Alibaba, Tencent and other big tech firms will face greater pressure to work more closely with the government. They've grown powerful, and their involvement in everything from messaging and e-commerce to entertainment and finance makes them indispensable to many Chinese.

That's a position Mr. Xi sees as belonging to the Communist Party. Without identifying specific companies, Mr. Xi, in his 2016 speech, raised the issue of dominant players abusing their power to limit competition. He called for better regulation that could limit their power. The government is also starting to take

One Nation Under Xi Jinping



capital stakes in internet companies to gain board seats and a say over operations.

Spending on R&D soars As growth in users slows, getting a competitive edge is more important. Tech companies are plowing more into research and development to find it.

Alibaba this month announced it would nearly triple R&D spending to more than \$15 billion over the next

three years. Data analytics, quantum computing and machine learning are among the targeted fields.

Such splurges dovetail nicely with Mr. Xi's goal to develop indigenous cutting-edge technologies for national security. In his 2016 speech, he likened relying on foreign technology to "building a house on other people's foundation. No matter how big or beautiful it is, it's not going to last long."

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